



### **Automation & Controls**

Electrification & Fuel Cell Development

**Electronics & Embedded** 

R & D and Design

Software & Data Science



## Agritech Talent solutions

# Jonathan Lee Recruitment Who we are

For over 40 years, Jonathan Lee Recruitment has been providing exceptional people and a premier service to the technology, engineering and manufacturing sectors globally.

Our specialist team of technical and industry professionals offer a consultative approach bringing an in-depth understanding of the skills, experience and personal attributes required for a variety of roles from entry-level graduate positions to executive and board-level appointments.

Our suite of services has evolved to address any resourcing challenge a client may face, covering permanent and contract recruitment, interim management, search & selection, managed services, talent management solutions and design services. With over 85% repeat business annually, we build relationships for the long term, committing to continuous improvement, and working closely with industry partners and professional bodies to support our candidates, clients and the wider market.



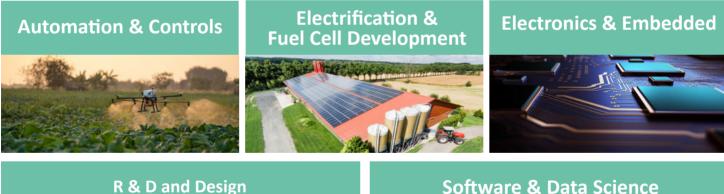
"Jonathan Lee Recruitment was born over 40 years ago out of my personal passion for engineering and an understanding of the importance of a strong innovative manufacturing sector to the UK economy.

We have strived to establish and maintain a supportive, teamworking culture where the customer comes first and where honesty, integrity, professionalism, knowledge and empathy lie at the heart of everything we do."

JONATHAN LEE - CHAIRMAN

# What we can do for you

We offer permanent, interim and contract recruitment services for the various sectors that make up the agritech sector including:



## **R & D and Design**





# **Automation & Controls**



With a surge in manufacturing output and revolutionary developments within the agritech industry, automated solutions can be the key to maintaining a competitive advantage.

The first choice for clients and candidates, our automation and controls division provides clients with a unique level of expertise in contract, interim and permanent recruitment supporting industries that include: special purpose machines, automated warehousing and logistics, controls and research and development.

Our client base is global, ranging from high-tech start-up businesses to leading global manufacturers of bespoke machinery, automated system integrators,

end of line providers, automated assemblers, robotic welders and equipment dispensers.

We are uniquely equipped with an in-depth understanding of the skills, experience and personal attributes required for a wide range of specialist automation and robotics, technical, supply chain and commercial roles.

# **Electrification & Fuel Cell Development**



We are moving rapidly towards a more electrified world, driven by new innovations, rising customer expectations and Government ambitions.

Demand is growing for faster charging, longer lasting, smaller, more stable, less weighty battery technology - whether that be to power a 300+ mile journey or to increase a smartphones battery life to more than one day.

Fuel cells are another technology that could play a significant role in the agritech industry. They have the potential to provide clean, reliable power for off-grid applications, such as remote farms or greenhouses.

A new skills mix is now required to fuel the workforce of many companies. Specialists in electric machines, electric drives, battery development, control engineering and alternative propulsion technology (e.g. fuel cells) are required in increasing numbers.

Throughout the whole of the supply chain, companies are developing new products and processes to support the move towards electrification. Jonathan Lee Recruitment has a team of technology experts supporting our clients to source the candidates with the skills, experience and personal attributes required for these specialist roles.

Our consultants are experts in the field of electrification and fuel cell development with years of experience.

## **Electronics & Embedded**

The growing variety and complexity of electronics, coupled with rapid technological change, shorter product lifecycles and a drive for greener energy have all contributed to significantly increased demand for highly skilled engineers across all sectors.

Working in partnership with our global clients including SMEs, manufacturing companies, defence and intelligence agencies, Jonathan Lee Recruitment specialises in recruiting for skills within: embedded software, systems engineering, FPGA, architecture, Testing/QA, DSP, OpenGL, GPU protocol stacks, device drivers, RTOS, wireless: Zigbee, BLE, NB-IoT, LoRa. Telecoms: Layer 1/2/3, LTE, WCDMA, TETRA, 4G/5G. Digital:- ASIC, physical design, RTL, verification, DFT. Analogue: Mixed- signal, RF IC Design, analog layout, MMIC, PLL, CMOS. Our team of expert consultants have years of experience working within and recruiting for embedded & electronics roles meaning that they specialise in recruiting for a variety of industries and applications including: medical devices, automotive, defence, manufacturing, telecoms, broadcast/connected TV, IoT, AI, machine learning, smart meters, wearable technologies, semiconductor, cryptographic communications, high integrity systems, UAV/autonomous vehicles, electric vehicles, robotics and solid state drives.



Research and development in the agritech industry has led to the development of innovative solutions that have transformed the way farmers operate.

Precision farming, smart irrigation systems, drones, and digital tools are just some examples of the technologies that have been developed to help farmers optimise their production and reduce costs.

These technologies enable farmers to make more informed decisions about planting, fertilizing, and harvesting their crops, resulting in increased yields and improved crop quality.

The use of these technologies also promotes sustainability in agriculture by reducing waste and optimising resource management.

The continued investment in research and development in the agritech industry is essential to drive further innovation and ensure the future success of the agricultural industry.

Design too is an essential aspect of the agritech industry, as it plays a crucial role in the development of innovative solutions that meet the specific needs of farmers. Design thinking is used to create user-centered solutions that are practical, efficient, and easy to use, making it a valuable tool for the agritech industry.



The continued pace of advanced technological breakthroughs across industries has meant the need for software engineers and developers is rising rapidly and looks set to continue as the global tech demand continues to gather pace.

Working in partnership with our global clients including SMEs, manufacturing companies, governments, law enforcement, defence and intelligence agencies and major retail start-ups, our passionate team provides world-class permanent, contract and interim recruitment solutions that support:

Embedded Software Engineers, Functional Safety Specialists, Web-Based Developers, Full Stack Developers, Back End Developers, Middleware Developers, Front End Developers, Java Developers, Java EE Developers, Python Coders and Developers, Low-Level Software and Driver Developers, UX and XI Developers, UX/UI Designers, Agile Leaders, Prince 2 Software Project Managers, Database Developers, Mobile and App Developers (iOS/Android), Graphics Developers, Data Science, DevOPs, CRM/ERP/SAP/MES Engineers, Security Developers, Penetration Testers.

Our software consultants come from a wide range of industries: defence, IT, electronics, engineering and manufacturing, finance, research and development, meaning they have the skills and experience to match the right people with the right job.

# **Roles we recruit for**

## Human Resources

Talent Acquisition & Management General HR Learning & Development Reward & Compensation

## Sales & Marketing

Business Development & Sales Trade & Compliance Digital Marketing Technical Sales & Applications

### IT

Systems Support Cyber Security Programming Networking

### Finance

Finance Director / CFO Financial Controller / Head of Finance Management Accountant Transactional Finance (PL, SL, CC, Payroll)



## **Product Development**

Mechanical & Electrical Engineering Software, Electronics & Embedded Systems Advanced Technology Concept Design & CAS

## Manufacturing

Production & Manufacturing Engineering Maintenance Automation & Controls Operations Management

## Quality

Quality Assurance Continuous Improvement & Lean Supplier Quality Inspection & Quality Control

## **Purchase & Supply Chain**

Procurement Materials Planning & Logistics Cost Engineering Supplier Development

#### Executive C Suite Appointments through to Entry Level Engineers & Skilled Trades

# Our commitment to you

Jonathan Lee Recruitment is committed to delivering best-in-class recruitment and talent management services. Taking the time to understand your business needs and priorities, we adopt a partnership approach to help achieve your talent acquisition plans.

We present only the most relevant candidates, taking into account the softer issues of recruitment; providing skills, personality and cultural fit. You will benefit from the latest initiatives in recruitment, digital media and candidate attraction.

Whether you are seeking to recruit one key individual or an entire team, our expert consultants, administrators and welfare support resource provide a dedicated, personalised and premier service.

For more information or to talk to a member of the Agritech recruitment team:

- www.jonlee.co.uk/agritech
- ≥ clientenquiries@jonlee.co.uk
- **\$** 01952 987032



# **Additional services**









#### INTERIMS

#### jonlee.co.uk/interims

Delivering high calibre interims in the engineering, manufacturing and technical sectors to meet a wide range of business challenges

#### DESIGNSERVICES

#### jonlee.co.uk/design-services

Providing our clients with digital design services, prototyping solutions and full management of turnkey projects

#### SEARCH&SELECTION

#### jonlee.co.uk/search-selection

Conducting exclusive and retained search assignments in the industrial and technical sectors to deliver executive, director and board-level appointments

#### MANAGEDSERVICES

#### jonlee.co.uk/managed-services

Providing flexible service-level agreements and bespoke processes, tailored to your business needs





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